COMPANY PROFILE

MOTIVUS CONSULTING

Multi-award-winning Singapore headquartered company, serving worldwide.







MOTIVUS Company profile

We bring to you the most effective business practices through the medium of coaching, training, and consulting after practical learning, performing, leading, coaching, and training experience in globally renowned brands like:





REGIONS SERVED

Motivus coaches and trainers have experience in transforming cross-cultural teams of over 60 nationalities in Leadership, Human Skills, High Performance, Sales, and Customer Service leading to memorable Customer Experience and Significant Business Results.

Our major expertise comes from experience in global markets like but not limited to:



Motivus is well known for its bespoke solutions in coaching, training, and consulting projects.

Some customers to name are:



3D MODEL BESPOKE COACHING AND TRAINING DELIVERY



3D



Follow-up | Review to Implement



Virtual Live | In Person



South East Asia Business Awards

Most Effective Business Training Consultancy 2023 - Singapore

South East Asia Business Awards

AWARD

MOST EFFECTIVE BUSINESS TRAINING CONSULTANCY 2023 - SINGAPORE

We are pleased to announce that Motivus Consulting has been awarded as **"Most Effective Business Training Consultancy 2023 - Singapore"** by South East Asia Business Awards.

For more details:





AWARD

MOST INSPIRATIONAL SALES & CUSTOMER SERVICE TRAINING PROVIDER 2023

We are pleased to announce that Motivus Consulting has been awarded as **"Most Inspirational Sales & Customer Service Training Provider 2023"** by Singapore Business Awards.

For more details:



PAC Insider

Singapore Business Awards

Motivus

Most Inspirational Sales & Customer Service Training Provider 2023



MOTIVUS

2021/22 WINNER

Customer Service Consultancy of the Year

AWARD

CUSTOMER SERVICE CONSULTANCY OF THE YEAR

We are pleased to announce that Motivus Consulting has been awarded Corporate Live Wire's Singapore Prestige Awards 2021/22 – **Customer Service Consultancy of the Year- Singapore.**

For more details:

CLICK HERE



PROFILE

COACH

Coaching is partnering with clients in a thought-provoking and creative process that inspires them to maximize their personal and professional potential.



COACH PROFILE Amit Prakash

is a global certified business coach with over 20 years of action-packed and quality experience. He brings to his customers the most effective business, leadership, and human skills after practical learning, performing, leading, coaching, and training experience in globally renowned brands like:





EXPERIENCE

Amit has led and coached teams in Sales, Customer Service, Loyalty and Brand. His experience comes from working in global markets like Singapore (covering South-East Asia), India (covering South Asia), UAE & Nigeria.









EDUCATION

Academically, he holds a Master of Business Administration, specializing in Marketing and Bachelor's degree in Hospitality and Service Management.



AMIT PRAKASH

is the Founder of Motivus Consulting specialising in complete business coaching, training and consulting services.

He is a Certified Business Coach and serves in the Executive Committee (EXCO) of Asia Professional Speakers - Singapore, Asia's largest and highly sought after global association for Speakers, Trainers, Authors and Coaches.

Amit is also a Fellow of International Association of Sales Training and serves in the Global Leadership Council.



COACHING PROGRAMS

Amit is passionate about coaching Business Leaders, and Entrepreneurs and consulting their problems so that they can consistently perform high, successfully lead their team, and grow their business.

These are some of his structured indemand coaching programs:



Business Coaching for SMEs/Start-ups

High-Performance Coaching

Human Skills Coaching

Leadership Coaching

Sales Coaching

TRAINING PROGRAMS

SALES

- 1. Consultative Selling
- 2. Trusted Advisor
- 3. Solution Selling
- 4. High Performance Selling
- 5. Win-Win Sales Negotiation
- 6. Consumer Marketing that Works
- 7. Soft Skills for Sales & Service

CUSTOMER SERVICE CUSTOMER EXPERIENCE

- 1. Customer Service Excellence
- 2. Customer Experience R&D (Redefined &
 - Designed)
- 3. Memorable Customer Journey

For more details





SOME CERTIFICATES

MINDVALLEY CERTIFIED BUSINESS COACH

awarded to **AMIT PRAKASH**

Mindvalley*



Vishen



it Nawalkha

SOME CERTIFICATES





TEAM AT YOUR SERVICE

AMIT PRAKASH

Founder | Lead Coach & Consultant

Business, Leadership and Human Skills

JOSEY KOH

Consultant & Trainer

Customer Service Trainer



LIN ING LEE

Consultant & Trainer

Sales Trainer



CATHY CANG

Consultant & Trainer

Mandarin Trainer

TEAM AT YOUR SERVICE

KAWATANI TAKASHI

Japanese Trainer

JOYCE TAN

Brand & Communications



ANDREW CHEAH

Malaysian Trainer





NEAL JHA

Behavioural Scientist

TEAM AT YOUR SERVICE



Consultant and Trainer (Australia)

ROHIT BASSI

Consultant and Trainer (Middle-East)





KAREN **HONTIVEROS**

Customer Service Specialist



ALEXEY KALINICHENKO

QA Lead Smartbrain.io San Francisco, CA

ALEXEY KALINICHENKO

I express my gratitude to Amit Prakash for helping me find a breakthrough that helped me to find a way to achieve my goal.

I had been strugglin time, feeling stuck a a change, but I didn Amit helped me to c then to develop a pl me with the support track.

One of the most valuable things I learned from Amit was how to identify and overcome limiting beliefs. He helped me to see myself and my potential in a new light.

I highly recommend Amit Prakash to anyone who is looking for a high-potential coach.

I had been struggling with a specific challenge for some time, feeling stuck and unfulfilled. I knew I wanted to make a change, but I didn't know where to start.

Amit helped me to clarify situation by asking questions and then to develop a plan to achieve my goals. He also provided me with the support and accountability I needed to stay on



VINAY PODDAR Head of Operations EIS Global Pte. Ltd. Singapore

VINAY PODDAR

Before I started working with Coach Amit Prakash, I was constantly feeling overwhelmed and stressed. I had too much on my plate, and I never seemed to have enough time to get everything done. I was also struggling to prioritize my tasks and set boundaries.

Coach Amit helped me to develop a personalized time management plan that worked for me. He taught me how to prioritize my tasks, set realistic goals, and manage my distractions. He also helped me to learn how to say no to commitments that weren't aligned with my priorities.

As a result of working with Coach Amit and my commitment to execution, I have significantly improved my time management skills. I am now able to get more done in less time, and I feel more in control of my schedule. I am also less stressed and overwhelmed.



PRISCILLA TOH Senior Manager **One Farrer Singapore**

PRISCILLA TOH

It's been a pleasure to be able to attend this course organized by Amit because we have actually learned a lot more about Service. It was insightful about the details and how we can use these skills in our day to day work to create a Memorable Customer Experience.

So regardless of what positions we are in now, I believe from the lower rank to all the way to the higher rank, it still applies throughout our career. Yeah, so thank you, Amit. Pleasure to be here. Thank you.



ANDREA EDWARDS, CSP

The Digital Conversationalist

ANDREA EDWARDS

I've had the privilege to work with Amit for two Asia Professional Speakers Conventions in 2019 and 2020, and he is all class. In 2020, he was responsible for delegate communication and he did a brilliant job. Really brilliant and he received high praise for it too – which was very well deserved. Amit is a humble man, but he is a passionate and caring one too. He cares for the world, is passionate to transform his clients into customer-serving businesses,

I couldn't recommend someone more highly. He lives and breaths what he teaches in how he conducts himself and I'm happy to call him a friend. You're awesome Amit.



MELVIN CHEW Regional Sales Manager (Asia) NHST Media Group

MELVIN CHEW

Hello! My name is Melvin. I'm from NHST Group Asia, and we just completed our Sales Negotiation coaching. It has been a wonderful time. It was a short yet fun duration. We got to do activities, and we learnt theories. I think Amit is a very knowledgeable individual, and we're looking forward to having him in NHST Global again on various aspects of the Sales Techniques. So thank you very much!



We Share Knowledge And Invite You To Join Us





WEBSITE



INSTAGRAM



TWITTER









TIKTOK

THANK YOU

FOR QUESTIONS, INQUIRIES, AND MORE INFO

PHONE

(+65) 8233 0072 (+91) 95073 61088

EMAIL

amit.prakash@motivusconsulting.sg





#03-04, 349 Upper Paya Leber Road, Singapore 534957